

**Booster Club Meeting
Leland High School
4/17/19**

Attendees: Kevin Doherty, Jen Ereno, Lyle McCulloch, Mary Mate, Rashmi Rao, Mike Sparrer, Pam Doherty.

Meeting:

1. Meeting called to order at 7:05pm.
2. March 2019 Minutes – No minutes from last minute (missing Jenny Texiera).
3. Diner's Night Fundraiser — Jen Ereno:
 - a. Chili's = \$170
 - b. Mod Pizza = \$30
 - c. \$2,100 to date in fundraising dinners.
4. Merchandise – Jen Ereno
 - a. Sales vs. inventory spreadsheet handed out to show sales of apparel and which were best-selling sizes. Need to order more chairs. Blankets were a big seller.
5. Sponsorships – Rashmi Rao
 - a. Rashmi has a list of auction donations. \$7,000 this year in sponsorships and has ideas for next year.
6. Athletics – Mike Sparrer
 - a. Golf team is undefeated.
 - b. Discussed possible new process of managing team donations.
7. Treasurer – Lyle McCulloch
 - a. Cash balance-to-date = \$26,000.
 - b. \$8,000 in scholarships will be coming out of cash.
 - c. Approximately \$18,000 will be carrying over to next year.
 - d. Discussed how Vertical Raise helps fill in the gap left by losing eScrip fundraising a couple years ago.
8. Bingo – Mary Mate
 - a. Minimum sales to hold event = \$800 (25 people).
 - b. Wed., May 1st is cut off for early bird pricing.
 - c. Food TBD based on head count as of May 1.
9. Membership – Jen Ereno
 - a. Fall team & booster donations = \$81,970.
 - b. Winter team & booster donations = \$40,200.
 - c. Spring team & booster donations = \$60,600.
 - d. Jen has closed the books, not expecting any more team/booster donations.
 - e. Booster club membership fees = \$37,175.
 - f. Parent/grandparent Charger Passes = \$5,100.
 - g. Apparel = \$9,000.
 - h. Blankets = \$3,600.
 - i. Umbrellas = \$600.
 - j. Calendars were a loss. Labor-intensive, not making those again.

10. Next Year's Board

- a. Discussed Merchandise Coordinator's Position and what it requires:
 - i. Place orders and pick them up.
 - ii. Store orders at house or shed at school.
 - iii. Help sell merchandise at all team sports nights.
 - iv. Handle size exchanges.
 - v. Deliver as needed.
 - vi. Host tables at football games, freshman orientation and back-to-school night.

11. Next Meeting

- a. Tuesday, May 14

12. Meeting adjourned 8:29pm